



Tennessee Supreme Court

ALTERNATIVE DISPUTE RESOLUTION COMMISSION
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Hon. Sharon G. Lee

Rule 31 Continuing Mediation Education Accreditation Request Form

Provider Name: GC Hutson / Hutson Mediation Firm, PLLC
Address: 119 E. Watauga Ave, Johnson City, TN 37601
Telephone/Fax: (423) 217-4888 / (423) 217-4887
E-Mail Address: gch@mediatorfirm.com
Course Title: 2017 Mediation Issues, Practice and Ethics Recap
Date(s) Held: Feb 22, 2018 / Mar 23, 2018
Location(s): 119 E. Watauga Ave, Johnson City, TN 37601
How to Register: Phone (423) 217-4888
Fee for Members/Non-Members: Free
Does this course have CLE Commission Approval? Practice & Ethics Portions, Yes.

Session Description	Type of Credit Requested (General Continuing Education, General Mediation Issues, Mediation Ethics, or Family Law)	Start Time	End Time	Credit Approval (Office Use Only)
Managing Deception w/ Domestic Negotiations	General / Family	12pm	1pm	1 hr Gen Cont Edu OR 1 hr Family Law
10 Practice Tips for a Successful Mediation	General / Family	1pm	2pm	1 hr General Mediation Issues
Mediation Ethics: Real Life Stories (2017)	Mediation Ethics	2pm	3pm	1 hr Mediation Ethics

OFFICE USE ONLY

Total Approved CME: 3 hour maximum
Date Approved: March 2, 2018

Managing Deception w/ Domestic Negotiations

- This session teaches the audience how to effectively utilize skills of deception detection to facilitate milestones within all negotiations, but with specific references to domestic matters.
- Examples would be determining true preferences in matters of "child support" vs "time", and "property" vs "causing the other side pain", etc. These skills are paramount when helping parties come to resolutions that are sound and viable.

10 Practice Tips for a Successful Mediation

- Identifying True Outcome Goals and Accurate History
- Outlining the Process
- Identifying Best Case / Worst Case Scenarios
- "How" is as Important as "What"
- Reality Checks
- Patience
- "Hearing" vs "Listening"
- Identifying Pitfalls
- Creative Solutions
- It's ok to Laugh

Mediation Ethics: Real Life Stories (2017)

- The Goofy Kid Who Secretly Made \$350,000 A Year:
 - A mediator knowing that information is missing.
- The Guy With Criminal DV Charges Pending:
 - NOT Negotiating away criminal charges
- Make Her Pay ALL The Mediation Fees:
 - Negotiating [your] mediation fees
- When Violence Is What They're Really After:
 - Wife wanted to meet husband in lobby to settle case
- Couple abusing mother for check
 - General mediation / mediator discovered litigants were financially abusing mother
- "Jesus is my lawyer"
 - Tiptoeing around religious issues
- Wife Gave Everything to Husband Because of God
 - Even MORE tiptoeing around religious issues
- Smoking Pregnant Mom:
 - Reality Checks within bounds
- The All American Cross-Dresser:
 - When enough information becomes too much information