Chairperson
Edward P. Silva, Esq.
Hartzog & Silva
123 5th Avenue North
Franklin, TN 37064
615-790-1500
esilva@hartzogsilva.com

Programs Manager
Claudia M. Lewis, Esq.

Programs Assistant
Lara A. Daley

Tennessee Supreme Court

ALTERNATIVE DISPUTE RESOLUTION COMMISSION
Nashville City Center, Suite 600

Commission Members
Larry W. Bridgesmith, Esq.
Hon. George H. Brown, Jr. (Ret.)
Frank S. Cantrell, Esq.
Leslie Gattas Coleman, Esq.
Linda Nettles Harris, Esq.
Edward P. Silva, Esq.
Virginia Lee Story, Esq.
I.C. (Jack) Waddey, Jr., Esq.
William T. Wray, Jr., Esq.
William A. Young, Esq.
Mary Ann Zaha

Supreme Court Liaison
Hon. Sharon G. Lee

Rule 31 Continuing Mediation Education Accreditation Request Form

RECEIVED
NOV 07 2016
TN SUPREME COURT
ADMIN. OFFICE OF THE CO

Provider Name: Consensus Professional Development, LLC
Address: 5259 Harding Place Nashville, TN 37217
Telephone/Fax: 615-697-9331
E-Mail Address: Clay@CPDev.co

Course Title: Law & Mediation Practice Professionalism: Leading with Influence and Persuasion
Date(s) Held: October 13, 2016 through October 12, 2017
Location(s): Online / On-Demand https://cpdev.virtcampus.com/courses/law-practice-professionalisminfluence- and-persuasion
Fee for Members/Non-Members: $65

Does this course have CLE Commission Approval? Yes (2 Dual Hours) CID193667

Session Description	Type of Credit Requested (General Continuing Education, General Mediation Issues, Mediation Ethics, or Family Law)	Start Time	End Time	Credit Approval (Office Use Only)
Defining Influence	Mediation Ethics	8:15a	8:30a	med ethics
Defining Persuasion	Mediation Ethics	8:30a	8:45a	"
Influence & Persuasion vs. Manipulation	Mediation Ethics	8:45a	9:15a	med ethics
Starting Persuasive Conversations & Presentations	Mediation Ethics	9:15a	9:30a	gen med. issues
Using the Five S's of Persuasion	Mediation Ethics	9:30a	9:45a	"
Storytelling to Extend Persuasion	Mediation Ethics	9:45a	10:00a	"
Role of NLP in Influence & Persuasion	Mediation Ethics	10:00a	10:30a	"

OFFICE USE ONLY LLKZ
Total Approved CME: 2 - .75 med. ethics; 1.25 gen med. issues
Date Approved: 11/22/16