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Rule 31 Continuing Mediation Education Accreditation Request Form

Provider Name: Association of Attorney-Mediators
Address: P. O. Box 741955, Dallas, TX 75374-1955
Telephone/Fax: 972-669-8101 fax 972-669-8180
E-Mail Address: aam@attorney-mediators.org
Course Title: Advanced Attorney-Mediator Training: Race for Excellence
Date(s) Held: April 20 & 21, 2108
Location(s): Westin Hotel, 421 W Washington, Indianapolis, IN 46204
Fee for Members/Non-Members: \$250 Mbr/\$375 Non-Mbr
Does this course have CLE Commission Approval – Yes. 5.50 General hours and 2.25 Dual hours

April 20, 2018 Session Descriptions	Type of Credit Requested <small>(General Continuing Education, General Mediation Issues, Mediation Ethics, or Family Law)</small>	Start Time	End Time	Credit Approval (Office Use Only)
<p>Looking Back at the Highlight Film of the Race: Mediation Hindsight is 20/20</p> <p>The best mediators are students of what worked well and what didn't work so well. Indeed, it can sometimes haunt a good mediator when a seemingly settle-able negotiation collapses. In this presentation John will reflect on some cases that didn't settle and how, upon reflection, he might have done things differently. The goal of this talk will be to help <i>you</i> learn to be reflective enough to learn from your failures so that you will make the right moves the next time.</p>		<p>12:45</p>	<p>1:45</p>	<p>1 hour General Mediation Issues</p>

<p>Two Laps to Go 'til the Checkered Flag, But 'bout Outta Gas: What You Can Do to Help Get Them Cross the Finish Line</p> <p>You've been there before: one or more of the parties are "running out of gas" during the final stages of the mediation; finding it more difficult to justify their next proposals; or unwilling to make another one unless the other party comes more their way first. What can <i>you</i>—the mediator—do, or suggest, (<i>ethically</i>) to keep them moving toward the finish line? <i>Should</i> you do it? <i>When</i> to do it? Mediator's Proposal; Bracket Proposals; Suggested Next Number; Principals-only Meeting. We'll "break them down" and look at them closely before the checkered flag comes down on the session.</p>		1:45	3:00	1.25 hours Mediation Ethics
<p>Break with snack</p>	None	3:00	3:15	N/A
<p>Red Flag - Yellow Flag - Green Flag; Which is the Right One to Wave? Decision-Making in Mediation</p> <p>All human interaction, including conflict and its resolution, involves information processing and the process of making decisions. Many factors influence information – its perception and management – and that, in turn, impacts decisions. Recent research has demonstrated that we all demonstrate errors in our decisions. While race officials must make immediate decisions as to the flag color to wave, such instant decisions</p>		3:15	4:15	1 hour General Mediation Issues

<p>are not as helpful in negotiation and mediation. We will examine some techniques mediators can employ to assist the participants in the decision-making process as well as address the potential ethical concerns of such interventions.</p>				
<p>Blindspot: I Never Saw 'Em</p> <p>This workshop will review applicable implicit social cognition research, explore the meaning of mediator neutrality, examine possible impacts of mediator's unconscious bias on the mediation process, and provide practical tools for minimizing such implicit bias.</p>		4:15	4:45	.5 of an hour General Mediation Issues
<p>"You Bumped Me into the Wall!" "No I didn't....you Cut in Front of Me!" Lawyers Behaving Badly During the Mediation Process Mike Leech, Chicago, IL</p> <p>Usually attorneys, even those who negotiate aggressively, are allies in the effort to achieve settlement. But sometimes an attorney is the problem. The lawyer who comes to the mediation to find out the "strike zone" but has no intention of settling at the mediation, or who starts negotiating only when the mediation is done. The attorney who does not know how to negotiate. The lawyer who has not prepared the client. The lazy lawyer who does not prepare at all. The attorney who is just playing for the mediator's proposal and makes no concessions. There are reasons these things happen. We'll uncover them,</p>		4:45	5:30	.75 of an hour General Mediation Issues

and come up with how we can change our practices to deal with these kinds of problems, which are increasingly common.				
Adjourn	None	5:30		N/A
April 21, 2018 Session Descriptions	Type of Credit Requested (General Continuing Education, General Mediation Issues, Mediation Ethics, or Family Law)	Start Time	End Time	Credit Approval (Office Use Only)
How to Keep All 6 Cylinders Running Smoothly — Managing the Multi-Party Mediation It's easy to make a 4-cylinder, 165hp engine do its job at 60 mph: not too many moving parts to keep up with, and its not moving very fast. But when it's a twin turbocharged 2.2L 6-cylinder ethanol-burning engine in an IndyCar that's ready to pump out 700+hp at 12,000 rpm and top out at 235 mph....now that's a different story. Same is true for a multi-party mediation: lots of moving parts, usually highly-charged, every action interdependent on another action, with a lot of things working against each other to interfere with a smooth performance. Join in the "fun" of breaking down the multi-party mediation and seeing what we can do to make it "run" better.		9:00	10:00	1 hour General Mediation Issues
Break	None	10:00	10:15	N/A
Fasten Your Seatbelts! Safety in Family and Other High Conflict Mediations Emotions soar in family and other high conflict cases - challenging our mediation		10:15	11:30	1.25 hours General Mediation Issues

<p>skills. This interactive program will share techniques and tools to transform acrimony into harmony, so you can empower your clients to create mutual gain solutions in a safe and calm environment.</p>				
<p>Tweaking the IndyCar Engine to Run at 5K RPM's Over Allowed Limit: Should You/Shouldn't You? Ethical Issues Confronting Mediators</p> <p>How should mediators react when parties or lawyers cross the line in their ethical conduct? How to proceed when published codes and standards do not always give clear ethical guidance? We will work through multiple scenarios challenging the role of the neutral in maintaining and demonstrating objectivity when the yellow flags come out.</p>		11:30	12:30	1 hour Mediation Ethics

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Total Approved CME: 2.25 hours Mediation Ethics and 5.50 hours General Mediation Issues [7.75 hours maximum]
Date Approved: February 20, 2018