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Rule 31 Continuing Mediation Education Accreditation Request Form

Provider Name: ABA Section of Dispute Resolution
Address: 740 15th Street NW, Washington, DC 20005
Telephone/Fax: 202-662-1680/202-662-1683
E-Mail Address: Theona.SalmonPonder@americanbar.org

Course Title: 9th Annual Mediation and Advocacy Skills Institute
Date(s) Held: November 3-4, 2011
Location(s): San Diego, CA
Fee for Members/Non-Members: ABA DR Section/Cooperating Org Member - \$895
ABA Member - \$995, Non-Member - \$1095

Does this course have CLE Commission Approval? Approval being requested

Session Description	Type of Credit Requested (General Continuing Education, General Mediation Issues, Mediation Ethics, or Family Law)	Start Time	End Time	Credit Approval (Office Use Only)
Preparing for Mediation Mediators, corporate counsel, and litigators reveal preparation techniques that maximize opportunities for favorable settlements.	General Continuing Education	9:15am	10:15am	1 med. issues
Small Group Discussions - Preparing for Mediation In-depth discussion about issues such as written submissions, process design, managing client expectations, administrative details, and pre-mediation conferencing.	General Continuing Education	10:30am	12:00pm	1.5 hr med. issues
Developing and Marketing a Dispute Resolution Practice Mediators with robust practices will share practical and proven business advice with participants on how to build a successful mediation practice.	General Continuing Education	12:30pm	1:30pm	1 hr. med. issues
The Joint Opening Session in Mediation	General Continuing Education	1:30pm	2:30pm	1 hr. med. issues

Learn how mediators work to create a problem-solving environment in the first hour of a mediation, and how advocates use that time to set expectation levels.				
Small Group Discussions - The Joint Opening Session Find out how the opening is used by mediators and advocates to set the stage for a successful outcome and explore the strategies on whether or not to make opening statements, and if so, by whom.	General Continuing Education	2:45pm	4:00pm	1.25 hr. med. issues
Open Forum: Common Ethical Issues Faced By Mediators and Advocates Faculty members will share advice on how to recognize and solve potential ethical issues in the mediation process.	Mediation Ethics	4:15pm	5:30pm	1.25 hr. med. Ethics
Negotiating in the Caucus Stage of Mediation Learn how skilled mediators and advocates use the private caucus to probe for information, develop options, refine interests, and conduct reality testing.	General Continuing Education	8:30am	9:30am	1 hr. med. Issues
Small Group Discussions on Negotiating Examine and explore the techniques expert mediators and advocates use during a private caucus to move toward resolution.	General Continuing Education	9:45am	11:15am	1.5 hr. med. Issues
Breaking Impasse in Mediation Skilled mediators will share tips on avoiding and addressing impasse. Advocates will describe when to "hold 'em or fold 'em" at the mediation table.	General Continuing Education	11:30am	12:30pm	1 hr. med. Issues
A Framework for Representing Clients and How it Affects Mediators Professor Hal Abramson will explain the Representation Triangle, a unique way of looking at the mediation process described in the recently published second edition of his acclaimed book, <i>Mediation Representation</i> . Addressing the roles of mediator and advocate, he will explore how both can overcome impediments and work collaboratively as the mediation unfolds. Learn: How mediators and advocates can best prepare for a mediation; How mediators can help participants throughout the process—the three opportunities; and How advocates can participate productively as the mediation unfolds	General Continuing Education	1:00pm	2:00pm	1 hr. med. issues
Small Group Discussions on Breaking Impasse Participate in a highly focused examination of the factors causing impasse, and how mediators and advocates use patience and creativity to get the job done. Discussion Leaders will use concrete case examples to sharpen your impasse-breaking skills.	General Continuing Education	2:00pm	3:30pm	1.5 hr. med. issues
Open Forum: Putting It All Together Participate with the faculty in a wide-ranging discussion intended to answer any remaining questions you may have.	General Continuing Education	3:30pm	4:00pm	.5 hr. med. issues

OFFICE USE ONLY

Total Approved CME: 13.5 hrs.

Date Approved: 9/14/11